

When you hire an Accredited Senior Agent, you are hiring a REALTOR® whose focus is on counselling, not selling. We have to find out your needs and wants before we can commence our activities as your sales representative. From taxation to legal issues, an Accredited Senior Agent can recognize problems and has the resources to refer outside professional services. There is a lot more than just selling, buying or leasing in real estate. A designated member is equipped to work with the client or their family through all aspects of the process. Accredited Senior Agents must be of good character, have many years of experience and not only take a prescribed course but pass an examination in order to achieve this prestigious professional designation.

**Michael A. Mills, FRI., SRES., ASA.,
Broker**

Licensed since 1969

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Accredited Senior Agent

ASA | WE'VE EARNED OUR STRIPES

What Makes Us Different?



When you are facing a move as a Boomer or Senior, look for a REALTOR® with the specialized training and experience you need; look for an Accredited Senior Agent™

AS AN ACCREDITED SENIOR AGENT,

I'm not out to 'get your listing'; I work as a consultant, side-by-side with you and whatever advisors you want involved. I have only one goal in our relationship; to help you come to the best decision for you.

If that decision is to stay in your present home, then that's a good thing for you. I'll help you understand all your options. No pressure.

Yes, I am a REALTOR® and my work includes helping people sell and buy houses. My role is never the same for any two clients; you have a smorgasbord of options and services to choose from. Everything I do, from our first chat to the closing of your home sale (if that's the route you decide to go) is in furtherance of my one goal - the best possible outcome for you.



AS AN ACCREDITED SENIOR AGENT,

Not only do I have training in Canadian tax laws, estates and estate planning, wills, trusts, and options on ways you can release the equity in your home for future living expenses, I have something more to offer - a Network of Exceptional Specialists.

Over the years, we've found that our clients often need a recommendation to a specialist. There are so many things to think about and it's hard for you to find all those specialists on your own.



AS AN ACCREDITED SENIOR AGENT,

I'm up-to-date on the government grants and loans that are in place to help you stay in your place, if that's what you want to do. I know the local retirement homes - I've met the managers of many of them personally, and it would be my pleasure to help you find a new place to call home, whether you buy or rent.

I like to say 'Hire me; I'm an ASA and I'll take the headaches out of your move.' It's what I've been trained to do, and it's what I love to do.

If your family is involved in your move, I can help take some of the burden off their shoulders. That's what I'm here for - to handle the unfamiliar for you and your family.